

# *Application progress of natural language processing technology in financial research*

Jue Xiao<sup>1,a</sup>, Jiangshan Wang<sup>2,b</sup>, Wenqing Bao<sup>3,c</sup>, Tingting Deng<sup>4,d</sup>, Shuo Chen Bi<sup>5,e</sup>

<sup>1</sup>The School of Business, University of Connecticut, Independent Researcher Jersey City, NJ, 07302, USA

<sup>2</sup>The Paul Merage School of Business, University of California, Irvine, Independent Researcher Salt Lake City, UT, 84121, USA

<sup>3</sup>Americold Logistics, LLC Atlanta, GA, 30319, USA

<sup>4</sup>Simon Business School, University of Rochester, Independent Researcher Chantilly, VA, 20151, USA

<sup>5</sup>D'Amore-McKim School of Business, Northeastern University, Independent Researcher Boston, MA, 02110, USA

<sup>a</sup>juexiaowork@gmail.com, <sup>b</sup>Jiangshanwang6@gmail.com, <sup>c</sup>bao.234@osu.edu, <sup>d</sup>dengtin1@gmail.com, <sup>e</sup>bi.shu@northeastern.edu

**Keywords:** Natural language processing technology; financial market analysis; customer service; financial innovation

**Abstract:** With the rapid development of artificial intelligence technology, natural language processing (NLP) technology has become an indispensable tool in financial research. This technology has activated the new dimensions of public opinion monitoring, financial report interpretation and risk assessment in the field of financial market analysis. The fine-grained understanding of the discourse by NLP technology is transformed into insights into the market pulse, which provides a feasible reference for investors to develop strategies. In the field of customer service at the same time, intelligent customer service system to quick and accurate response, personalized recommendation algorithm by mining user demand to fill the service blank, public perception is added a layer of strong protection for reputation management, in addition in the financial knowledge mining and innovation, NLP in promoting the literature analysis automation process at the same time, thus innovating the investment strategy, and launch the unique financial products. In general, the application of NLP not only strengthens the internal connectivity of the financial sector, but also lays a solid foundation for the intelligence and individuation of financial services.

## 1. Introduction

In recent years, with the explosive growth of the data volume of the financial market, the traditional data analysis methods have been unable to meet the needs of modern financial institutions for efficient and accurate information processing. NLP technology provides a new solution after the understanding and analysis of natural language text. Financial institutions and technology companies in the United States have explored the application of NLP in market analysis,

customer service, and knowledge mining, dedicated to improving the accuracy of market forecasting, optimizing the customer service experience, and promoting innovation in financial products. Due to the variety of information sources in financial markets, from news reports to financial statements to immediate comments on social media, NLP technology is able to parse this unstructured data in real time to identify market sentiment and potential risks. At the same time, the introduction of NLP technology can enable the intelligent customer service system to be large-scale applied, and provide customers with personalized financial product recommendation and emotion analysis services.

## **2. The application of natural language Processing technology in financial market analysis**

### **2.1 Public opinion monitoring and market forecast**

In today's financial market analysis, natural language processing (NLP) technology through deep learning and semantic analysis technology, to a large number of unstructured data (such as news articles, social media posts, BBS discussion, etc.) for effective processing and analysis, which helps to identify and evaluate the subtle changes of public sentiment, also can provide data-driven support for investment decisions. The advanced nature of such technology lies in its ability to integrate various data sources and analyze the emotional color implied in speech and the market trend behind it. This high degree of information integration ability is incomparable to traditional financial analysis tools.

NLP technology algorithm model quickly extract key information from massive text, such as in real-time analysis of Twitter or weibo financial related topics, NLP tools not just simply search keywords, but understand the topic of deep meaning and emotional tendency, to predict how the change of these emotions may affect the stock market dynamic or monetary value. Further applications include the use of complex sentiment analysis tools to determine psychological states such as panic and greed index, which are important psychological factors affecting market fluctuations[1]. Therefore, NLP technology accelerates the data processing process, and also improves the accuracy of predicting market changes, thus enabling financial analysts to make more scientific decisions in a complex and volatile market environment.

### **2.2 Financial report analysis and company evaluation**

In financial research, the traditional financial report analysis relies on the professional judgment and empirical wisdom of analysts, while the emergence of NLP technology makes this process both efficient and deep. Its through the text data algorithm extraction and semantic analysis, NLP both capture the quantitative indicators of enterprise operation, also can more deeply behind the qualitative information, such as management discussion and analysis part contains strategy changes, risk tips and market anticipation, past or need to look page by page, but now can with the depth of the NLP of learning model, the obscure semantics into clear signal.

When NLP deconstructs financial reports, taking mergers and acquisitions as an example, a company's consolidated financial statements may cover many non-recurring expenses and profit adjustments, and NLP can identify and filter these one-time factors to accurately evaluate the true performance of the core business. Then the NLP tool can also reflect the change trajectory of the company's business activities through the vertical comparison of financial reports over the years, so as to provide data support for external investors to grasp the potential growth momentum and future risks of the enterprise.

## **2.3 Risk management and compliance monitoring**

In the financial sector, the application of natural language processing technology demonstrates its unique strategic value, particularly outstanding in reviewing large amounts of unstructured data to quickly identify possible risks and compliance issues. Monitoring, for example, natural language processing can detect misconduct or possible market manipulation, through analyzing financial institutions' communications records, including email, social media posts, and instant messaging[2]. Using emotion analysis, topic recognition and trend analysis, NLP can detect abnormal patterns from subtle changes in language, and then provide clues for real-time warning, significantly improving the regulatory efficiency and foresight of risk prevention[3].

Natural language processing technology digs into the rich text information in regulatory documents, precedents and policy guidelines to help financial institutions better understand and adapt to changing compliance requirements. In terms of cross-domain compliance with the increase of international trade and transnational capital flows, financial institutions need to comply with various international regulations, the use of natural language processing technology effectively across the language and legal boundaries, automated interpretation and integration in the context of multinational law, provides a reliable support for the global compliance strategy.

## **3. Application of natural language processing technology in financial customer service**

### **3.1 Intelligent customer service system based on natural language processing**

In the field of global financial services, intelligent customer service system plays an important role in improving service efficiency and customer satisfaction. For example, according to the statistics of a fintech enterprise, after the deployment of natural language processing (NLP) technology, the efficiency of processing customer consultation has increased by more than 40%, and the error rate has been reduced by 30%. These intelligent systems can continuously answer customer questions at 24h / 7d, effectively relieving the pressure during peak hours. With the help of deep learning algorithm, the dialogue model of intelligent customer service system enables the system to answer conventional questions and make some degree of emotional judgment, such as identifying the urgency or dissatisfaction of customers. Its application extended to the analysis history interaction data to adjust and optimize the future customer interaction strategy, such as in the semantic analysis of millions of customer service records, AI system can independently learning and predict customer query mode, and adjust its response strategy, to be in the face of similar situations to provide more accurate and satisfactory service reply.

The introduction of intelligent system is to establish a more in-depth customer cognition through continuous interaction with customers, so that financial institutions can better grasp customer needs while providing services, and achieve personalized and accurate services. When the system can learn new user behavior patterns from a large number of interactions in real time, it can transform this information to improve the actual operation experience of customers, and fundamentally improve the quality and efficiency of service.

### **3.2 Personalized financial product recommendation**

The application of natural language processing (NLP) technology, especially in the promotion and use of the financial field, is currently using NLP technology to deeply mine customer behavior data and communication content, so as to achieve personalized product recommendation in a real sense. After the analysis of communication between customers and financial advisers, NLP technology can accurately identify the specific needs of customers, investment preferences and risk

tolerance, for example by analyzing the customer mentioned the keywords such as "education", "retirement" or "property", machine learning model can infer the specific needs of customers, and according to this recommended education financial products, retirement financial services or real estate related investment. This technique can handle both structured data such as age, income level, and unstructured data such as customer comments and query emails. According to statistics, after the introduction of NLP, the conversion rate of some banks has increased by 20%, and customer satisfaction has significantly improved.

In addition to increasing the sales conversion rate of financial products, NLP system continuously analyzes customer behavior patterns and discourse on various financial communication platforms, and constantly improves the customer amount vision, so as to further refine the service strategy. For example, the system may recommend more dynamic financial products; while those who follow long-term stable returns can recommend conservative bonds or time deposit products. This recommendation model based on deep learning and adaptive algorithms can make the financial service experience more active and insightful, and realize the real customer relationship management innovation.

### 3.3 Customer sentiment analysis and management

Table 1: Application progress of natural language processing technology in financial research

application area	Research / practice status quo	Trend and development prospects
Intelligent customer service system for natural language processing	The current intelligent customer service system can provide FAQs, navigation guidance, and preliminary question classification. By gradually and deeply understanding the user's queries and commands, the system can provide more accurate responses.	It will develop towards a deeper understanding and natural dialogue, including emotion recognition, intention prediction, and the processing of more complex, multiple rounds of interactive dialogue.
Personalized financial product recommendation	Use NLP to analyze the text information provided by customers to grasp their preferences and needs, and match the corresponding financial products and services accordingly.	It is expected to combine more dimensions of data (such as transaction history, behavior patterns) and machine learning algorithms to improve the accuracy and personalization of recommendation systems.
Customer sentiment analysis and management	By analyzing unstructured data sources such as online comments and letters, banks are able to monitor customer sentiment in real time and take actions to improve the service experience.	Emotion analysis tools are gradually upgraded to support more complex emotion identification, such as identifying different types of negative emotions and actively predicting changes in customer needs to respond in advance.

In the financial sector, sentiment analysis technology allows financial services providers to gain insight into subtle fluctuations in customers' psychology through unstructured text data such as

comments, social media posts, news reports, and customer communication processes. According to statistics, natural language processing (NLP) is used to systematically evaluate customers' emotions, which enables some banks to achieve up to 30% satisfaction improvement in service experience.

In financial customer service, NLP technology can continue to learn and adapt to customers' expression habits, accurately classify customers' positive and negative emotions, and quantitatively score them. This helps financial institutions to find and deal with potential customers, more on the basis of data driven, optimize product design and customer interaction strategy, such as when processing the loan application, after the applicant in the letter wording sentiment analysis, Banks can better understand the real needs and emergency, so as to provide more personalized service. In this process, some advanced NLP systems can even identify the characteristics of stable and risky personality, and then provide more accurate investment advice for financial advisers. For example, after a survey shows that the emotion analysis algorithm, more than 80 percent of investors believe that the investment advice received is more in line with personal risk preference and investment objectives. As shown in Table 1.

## **4. Application of natural language processing technology in financial knowledge mining and innovation**

### **4.1 Automatic analysis of financial research literature**

In financial research literature automation analysis, natural language processing (NLP) technology application deep learning and text analysis algorithm, NLP is not just simply extract keywords from the literature, but to perceive the context, understand the structure and theme of the paper, such as the NLP model can judge the literature method, theoretical framework and hypothesis testing rigorous degree, and even evaluate the research results of innovation, these abilities are derived from the algorithm deep understanding of language representation. Aiming at the complex terminology and conceptual framework in the financial field, through the process of pre-training and fine-tuning, the model gradually grasps the expression of professional knowledge, and becomes able to identify and track the research trends, so as to dig out the value information hidden in the huge literature library.

Previous researchers may have taken weeks to carefully read hundreds of relevant literature, and the same tasks with NLP tools could be done in a few hours, while still maintaining consistency and reproducibility. In complex financial markets, NLP technology has accelerated the systematic understanding of emerging areas (such as cryptocurrencies, quantitative investment strategies). Advanced technologies such as emotion analysis can infer the author's attitude towards a theory or method based on the emotional color of the text, which both enriches the dimensions of research analysis and may signal a shift in industry trends. Combining these analyses with macroeconomic data and market performance data, NLP application shows great potential in guiding financial innovation and policy making[4]. In the future, the improvement and upgrading of NLP technology will enhance its core role in the financial field, and lead the financial research and practice to a higher level of intelligent decision-making.

### **4.2 Optimization of investment strategy**

In the financial field, the optimization of investment decisions is a test of information acuity and timeliness. Nowadays, with the acceleration and growth of information flow, investors need to rely on highly insightful tools to capture valuable signals. NLP technology shows its strength in text analysis, emotional tendency determination, and relevance identification, thus making investment strategies forward-looking and adaptive. After an immediate analysis of news reports, social media

developments and even corporate earnings reports, investors can quickly extract factors affecting stock price movements, such as market sentiment, policy changes or economic index changes, and adjust their portfolios accordingly[5].

The NLP system should implement a deep learning model, which effectively transforms the chaotic news, reports, forum discussions and expert comments into high-quality input features with the context-enhanced vector space representation, and the importance evaluation algorithm of nodes in the network. These input features, through the fine polishing of the algorithm, become sharp tools to identify market trends and insight into investment opportunities. At the same time, from macroeconomic information to individual company events, NLP technology excellently balances the locality of events with the overall impact of the overall market. Using continuous learning and self-adjustment, the algorithm constantly optimizes the investment model, so that it can foresee and grasp those subtle variables that may cause market fluctuations[6].

### 4.3 Financial product innovation

In the financial industry, with the rapid development of technology, NLP technology can analyze and understand human language, which provides a new perspective and method for the development and optimization of financial products. Using NLP technology, financial institutions can provide a deeper insight into customer needs and accurately locate market trends, so as to develop more attractive and targeted new financial products. Using NLP technology, financial institutions can extract valuable information from large amounts of text data, such as news reports, social media content, professional research reports, and customer feedback. These data contains the emotional tendency of investors, the market acceptance of some kind of financial products and potential risk points, these are all financial product innovation indispensable factors, in addition to deep learning model of financial market trends, the design of financial products in macroeconomic data and micro market behavior to establish a more accurate relationship, to ensure that new products can better serve the market and individual specific demand[7].

NLP technology can also assist financial institutions in analyzing regulatory documents and policies and regulations, and NLP can help identify important information points associated with regulatory requirements currently or pending, and guide product design in compliance with legal and ethical standards. This application ensures that the new product meets both market trends and customer needs, as well as regulatory requirements, thus reducing the risk of violations. At the same time, when the market environment changes, NLP technology can quickly comb and analyze the emerging regulatory information, provide scientific basis for product adjustment, and enhance the market adaptability and vitality of financial products[8]. For example, in transnational financial product innovation, NLP technology can help analyze the differences of financial regulations in different countries, and identify the compliance challenges they may encounter in product promotion to help product designers formulate corresponding strategies, so as to gain competitive advantage in the global market.

## 5. Conclusion

To sum up, in the field of finance, the application of natural language processing technology brings to it infinite possibilities and new perspectives. Through a thorough analysis of market dynamics, refined management of customer relationships, and a new exploration of untouched knowledge, NLP has become an indispensable part of the financial industry. In the future, this technology will continue to serve as a driving force of financial innovation, constantly explore broader application fields, and promote the development of financial services to a more efficient, personalized and intelligent direction. In this era of information explosion, mastering how to use

NLP to capture, analyze and use this information will be the key to the continuous leading financial industry.

## References

- [1] Ling Aifan, Peng Wei, Wang Qianqian, et al. Progress in the application of natural language processing technology in financial research [J]. *Theory and Practice of System Engineering*, 2024, 44 (01): 387-421.
- [2] Peng Ying. Analysis of the influence of the Capital Management Measures of Commercial Banks on financial Institutions and financial markets [J]. *China's money market*, 2023, (11): 77-82.
- [3] Tai Jun, Yu Miao, Zhang Lin, et al. Construction and validation of active monitoring method of adverse reactions in pediatric cases for injection based on natural language processing technology [J]. *Pharmacovigilance, China*, 2023,20 (09): 1011-1016.
- [4] Shen Yiju, Ma Miao, Liu Xiao, et al. Classification method of ideological and political elements based on natural language processing [J]. *China Physical Vision and Image Analysis*, 2023, 28 (02): 219-227.
- [5] Hou Jiateng, Chang Wei, Lin Guan. Design and implementation of intelligent customer service robot based on natural language understanding technology [J]. *Electronic Technology and Software Engineering*, 2019, (23): 238-240.
- [6] Zongying Guo, Yuxiang Sun, Jingyi Li, Mengdie Lu, The Influence of Business Analytics on Modern Management Accounting Informatization Decision under the Background of Big Data.[J]. *Accounting and Corporate Management* (2024) Vol. 6: 101-107.
- [7] Yuxiang Sun, Jingyi Li, Mengdie Lu, Zongying Guo. Study of the Impact of the Big Data Era on Accounting and Auditing. [J]. *Frontiers in Business, Economics and Management*, (2024) 13(3), 44-47
- [8] Tianrui Liu, Changxin Xu, Yuxin Qiao,Chufeng Jiang, Weisheng Chen. News Recommendation with Attention Mechanism [J].*Journal of Industrial Engineering and Applied Science* Vol.2, No. 1, (2024) 21-26